

# Buying a Home: The Basics

By Tatjana Aghdasi PREC\*



## Key Takeaways

- ✓ Determine a realistic budget that includes all homeownership expenses to avoid financial strain in the long run.
- ✓ Thoroughly research neighborhoods, attend open houses, and consult with real estate agents to make an informed decision.
- ✓ Secure financing beforehand and negotiate based on research and inspection findings to get the best deal possible.



Buying a home can be an exciting, yet overwhelming experience. It's important to approach the process with caution and thorough preparation to ensure that you make informed decisions that will benefit you and your family in the long run.

- ✓ One of the most important things to consider before purchasing a home is your budget. Determine what you can realistically afford, taking into account all expenses related to homeownership, including property taxes, maintenance, and insurance.
- ✓ Once you have a budget in mind, it's important to do your research. Explore different neighborhoods, attend open houses, and speak with local real estate agents to get a sense of the local real estate market.
- ✓ When you find a home you're interested in, it's important to conduct a thorough inspection. This will help you identify any potential issues with the property and give you the information you need to negotiate with the seller.
- ✓ Additionally, make sure to secure financing before making an offer. Obtain a pre-approval letter from a lender to demonstrate to sellers that you have the financial resources to follow through on the purchase.
- ✓ Finally, don't be afraid to negotiate. Use the information you've gathered to negotiate a fair price and potentially lower the cost of the home.

By following these tips, you can approach the home-buying process with confidence and make informed decisions that will benefit you and your family for years to come.

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## About Agent

Tatjana Aghdasi is a local seasoned REALTOR® with exceptional knowledge of the real estate market as well as a Founder and Principal Designer at Bellino Homes, a home staging, interior design and renovations company. She specializes in comprehensive residential real estate, interior design, home staging and home renovation services for home owners, home buyers and real estate investors in Greater Vancouver area, looking to get more value for their money! Offering high professionalism and expertise that you can trust, along with a network of connections and trusted expertise of quality industry professionals, Tatjana is the unequivocal go-to resource for all your real estate needs!

